



NEWS RELEASE

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For immediate release:

KNIPEX Tools Expands Product and Sales Personnel

KNIPEX Tools grows its personnel by hiring Tony Arena as its sales manager and Peter Grable as its product manager.

BUFFALO GROVE, Ill. – February 2018 – KNIPEX Tools announces Tony Arena as its sales manager and Peter Grable as its product manager.

As sales manager, Arena is responsible for overseeing sales activities for the trade and industrial distribution markets. With specialties in competitive and sales analysis, Arena has more than 15 years of sales and marketing experience in the retail and manufacturing industries, specifically working paint and hardware distribution channels. Arena lives in North Royalton, Ohio, with his wife and children. He earned his bachelor's degree from Cleveland State University.

In his role as product manager, Grable is responsible for overseeing the development and execution strategy for new and existing products. Grable has more than 15 years of product management experience in the power tool, hand tool and pneumatic accessories markets. He currently lives in Glenview, Illinois, with his wife and two children. He earned a bachelor's degree in biology from Monmouth College and master's degree in finance from Depaul University. In his spare time, Grable enjoys fishing, camping and ice hockey.

"KNIPEX is happy to grow its management team with two individuals who combine for more than 30 years of experience," said Todd Shumate, president, KNIPEX Tools. "Tony and Peter have the skills and knowledge to provide excellent sales support and direction, as well as develop new products that will grow the KNIPEX brand."

About KNIPEX Tools

KNIPEX Tools LP is the North American sales and marketing organization of KNIPEX-Werk. KNIPEX-Werk, Wuppertal, Germany, is a professional quality pliers manufacturer known worldwide, producing up to 55,000 pliers per day. The company concentrates its efforts on being the best pliers manufacturer in terms of quality, innovation and efficiency and its pliers satisfy the highest expectations in terms of performance, ergonomics and service life. knipex-tools.com

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